



**CONTINENTAL MEDICAL SUPPLIES**  
P.O. BOX BILPAM ROAD

50113  
Approved  
Labour HQs



**Subject: Salesperson (for NGO sector)**

Continental Medical Supplies and Equipment LTD, a leading pharmaceutical company in South Sudan, is looking to hire an experienced NGO salesperson.

**1. Job Title: NGO Salesperson (Any Nationality is welcome to apply).**

- Promote the company to NGO clients.
- Manage NGO clients daily with the aim of increasing sales.
- Acquire new NGO clients through visits, phone calls and emails.
- Archive sales targets set by the company
- Preferred skills
  - Degree or Diploma in any area. If it is in health sciences, it's an added advantage
  - Experience in sales for a minimum of 2 years
  - Strong knowledge of NGOs and government of South Sudan

**Key Responsibilities**

- **Sales & Outreach:** Identify and engage potential NGO clients including, government bodies, and other NGO partners.
- **Product Knowledge:** Stay informed about our medical products, ensuring you can effectively communicate their benefits and applications.
- **Relationship Building:** Cultivate and maintain strong relationships with existing and prospective clients.
- **Market Expansion:** Explore and develop new business opportunities within the NGO and healthcare sectors.
- **Collaboration:** Work closely with the internal team, including procurement, logistics and ensure timely and efficient product delivery.
- **Reporting & Analysis:** Track sales performance, report on key metrics, and provide insights into market trends and customer needs.

**Who We Are Looking For**

- **Experience:** Proven track record (3+ years) in medical sales, preferably within the NGO or healthcare sectors.
- **Knowledge:** Strong understanding of medical products, healthcare systems, and the





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challenges faced by underserved populations.

- **Communication:** Excellent interpersonal and communication skills, with the ability to build rapport and trust with diverse stakeholders.
- **Passion:** A genuine passion for medical sales and a strong desire to contribute to the success of the company making a difference in the world.
- **Flexibility:** Ability to travel as required to meet clients and attend events or conferences.
- **Languages:** Fluency in English is an asset.

### Why Join Us?

- **Meaningful Impact:** Contribute to life-changing healthcare solutions in regions where they are needed most.
- **Professional Development:** Opportunities for growth and training in the NGO sector and global health.
- **Collaborative Environment:** Work alongside passionate, dedicated professionals who share a commitment to company goals.
- **Competitive Compensation:** Attractive salary package with benefits.



### How to Apply

To apply, please send your CV and a cover letter outlining your experience and motivation for applying to [recruitment@continentalmed.com](mailto:recruitment@continentalmed.com) by 10<sup>th</sup> December 2024

We are an equal-opportunity employer and encourage candidates from diverse backgrounds to apply.

